

# *Homecare and Hospice News*

---

## **Calvert Health Selects McKesson's Web-based Homecare Solution to Support Rapid Expansion Plans**

**Springfield, MO – October 31, 2006** – Calvert Health Partners, LLC, of Baltimore, Md., has selected McKesson's Horizon Homecare™ Connection solution to support the agency's rapid expansion plans. The announcement follows an extensive search process for a scalable automation system that will support more complex infrastructure and increased demand for service delivery. Calvert Health expects the new technology to enhance staff efficiency by shifting time spent on paperwork to more time spent on delivering quality outcomes for existing and new patients.

"Horizon Homecare Connection is a highly scalable product that is well suited to our growth strategy of leveraging technology to support acquiring and integrating additional agencies," said Joe Petti, chief technology officer of Calvert Health. "Moreover, the new technology supports our core focus on excellence in execution and positions us well as Medicare and other payers move to pay-for-performance and evidence-based delivery of care."

McKesson's Horizon Homecare Connection is designed specifically for rapidly growing agencies that have traditionally lacked the dedicated resources for a comprehensive information system. Functionality is delivered entirely over the Web to provide the agency a single database capable of streamlining intake, personnel scheduling, revenue cycle management and point-of-care documentation.

With an aging U.S. population placing greater demand on healthcare resources, Calvert Health represents a growing trend among healthcare providers to seek solutions that can more effectively utilize staff resources. For its part, McKesson leads the industry in supporting the information needs of homecare organizations. McKesson's homecare and hospice solutions are used by nearly 450 providers, ranging from high-profile, multi-site enterprises to single-site hospice agencies.

"Rapidly growing homecare and hospice agencies are focused on providing outstanding care, not on technical issues," said Chris Dollar, McKesson's vice president and general manager of Extended Care Solutions. "Horizon Homecare Connection gives providers the tools to do what they most want to do—care for patients—and eliminates the technical roadblocks and resource-draining system administration that prevent many from fully automating agency and point-of-care processes."

***About Calvert Health Partners, LLC***

Begun in 2005 with a management team that had run a multi-state health plan with over a million members, Calvert Health Partners, LLC, is creating a diversified health services organization to deliver better health outcomes. Calvert Health operates three private home health agencies covering 30 counties throughout the Commonwealth of Virginia. The agencies comprise a mix of Medicare-certified and JCAHO-accredited providers, along with non-skilled healthcare delivery in Medicaid and private duty care. More information can be found on the company's website at [www.calverthealthpartners.com](http://www.calverthealthpartners.com).

***About McKesson***

McKesson Corporation, currently ranked 16th on the FORTUNE 500, is a healthcare services and information technology company dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes, and improving the quality and safety of patient care. Over the course of its 173-year history, McKesson has grown by providing pharmaceutical and medical-surgical supply management across the spectrum of care; healthcare information technology for hospitals, physicians, homecare, and payors; hospital and retail pharmacy automation; and services for manufacturers and payors designed to improve outcomes for patients. For more information: [www.mckesson.com](http://www.mckesson.com).

###

*Contact:  
Sharilynn Duncan, Marketing Communications Manager  
McKesson Provider Technologies  
Voice: (417) 874-4000, ext. 4156  
E-mail: [sharilynn.duncan@mckesson.com](mailto:sharilynn.duncan@mckesson.com)*